

# Porter White & Company

## PW&Co Investment Banking Team



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## About PW&Co

PW&Co is a Alabama-based regional investment bank focused primarily on middle market transactions within the southeast.

## **Investment Banking Services**

- Mergers & Acquisitions
- Capital Advisory
- Valuations

## PW&Co Representative Transactions









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## Foundry and Metal Casting Overview

## PW&Co Market Review

Through the first half of 2025, M&A activity in the U.S. foundry and metal casting industry has remained resilient despite macroeconomic headwinds. Current transaction activity is being driven by buyer interest in operators with technical differentiation, end-market diversification, stable customer relationships, and investment-led growth strategies focused on automation and throughput optimization; however, we have also seen a pick-up in corporate divestitures of non-core assets for companies who serve depressed end-markets and need cash. Overall, U.S. foundry and metal casting deal volume through the first half of 2025 is down 25% compared to the first half of 2024; however, reported median deal value is up 120%. Corporate strategic acquisitions are down 14% over the same period (57% of total reported U.S. foundry and metal casting transactions), compared to a 36% decline in private equity transactions (43% of total reported U.S. foundry and metal casting transactions).

Heading into the second half of 2025 and looking further into 2026, industry operators are showing considerable optimism regarding the outlook of the industry. According to a recent Casting Source survey, 65% of foundry operators are anticipating an increase in revenues over the next twelve months, with 57% expecting revenue growth in excess of 4%. The American Foundry Society portrays a similar sentiment - projecting a 4.25% increase in industry revenues in 2025. Despite this positive outlook, industry operators continue to grapple with labor challenges. In a recent Foundry Management & Technology (FM&T) survey 52% of foundries report significant labor shortages, with 40% facing skilled labor gaps and 31% citing rising labor costs as a key issue. These pressures are accelerating investment in automation technologies such as robotics, molding systems, grinding equipment, and material handling—areas increasingly factored into buyer appetite. From a buyer's perspective, recurring concerns around customer and end market concentration remain pivotal in deal evaluation. Given the industry's specialization by metal type, casting process, and part complexity, businesses with highly concentrated revenues must clearly demonstrate the strength, longevity, and stickiness of customer relationships. Positioning around switching costs, engineering collaboration, and aftermarket exposure can help mitigate valuation discounts and reduce perceived risk.

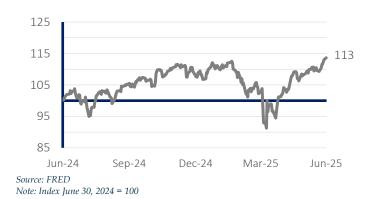
Having a seasoned M&A advisor is critical in capitalizing on the opportunities that foundry and metal casting business owners are facing today. At Porter White, our M&A team leverages deep industry knowledge to support informed decision-making and facilitate value-maximizing transactions that align with your long-term objectives. If you are interested in selling your business, acquiring a business, or learning more about what your business is worth, please email Michael Stone or visit us online to learn more.

	Enterprise Value						
Industry	\$10- 25M	\$25- 50M	\$50- 100M	\$100- 250M	\$250- 500M	Total	
Manufacturing	5.7x	6.2x	7.3x	7.9x	9.5x	6.5x	
Primary Metal Mfg.	5.6x	5.4x	6.8x	6.0x	NA	5.7x	
Machinery Mfg.	5.7x	5.9x	7.1x	8.	5x	6.3x	
Transportation Equip. Mfg.	5.4x	5.8x	6.7x	7.4x		6.1x	
Fabricated Metal Products	5.1x	6.1x	7.4x	7.9x	8.8x	6.2x	
Foundries	5.4x	5.7x	NA	NA	NA	5.6x	
Selected Foundries							
Iron Foundries	6.2x	5.4x	NA	NA	NA	5.8x	
Steel Investment Foundries	5.6x	NA	NA	NA	NA	5.6x	
Nonferrous Foundries	5.3x	NA	NA	NA	NA	5.3x	
Selected Fabrication							
Forging & Stamping Fab.	4.8x	5.8x		6.5x		5.6x	
Machine Shops	4.8x	5.8x	7.9x	9.8x	NA	6.2x	
Metal Tank Fabrication	5.6x	6.	7x	6.6x		6.2x	
Ornamental & Arch. Fab.	5.5x	6.7x	7.	0x	NA	6.3x	
Architectural & Structural Metal Mfg.	5.7x	6.7x	7.0x	)x 7.9x		6.6x	

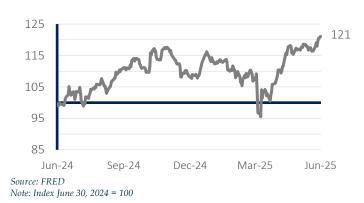
## Market Overview

## **Public Markets**

#### S&P 500 Index



#### **S&P 500 Industrials Index**



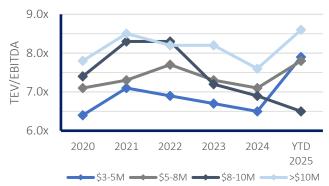
## **Private Markets**

### M&A Market Multiples (General)



Source: GF Data Note: YTD data for M&A Multiples is as of 3/31/2025

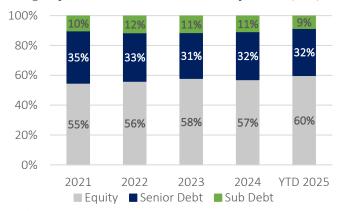
### M&A Market Multiples (By Size)



Source: GF Data Note: YTD data for M&A Multiples is as of 3/31/2025

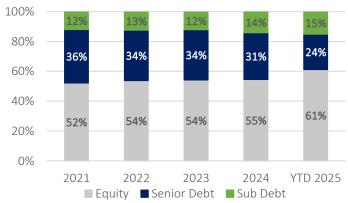
## **Private Markets Deal Structure**

## Equity & Debt Contribution by Year (All)



Source: GF Data Note: YTD Data is as of 3/31/2025

## Equity & Debt Contribution by Year (Mfg.)



Source: GF Data Note: YTD Data is as of 3/31/2025

## Macroeconomic Overview

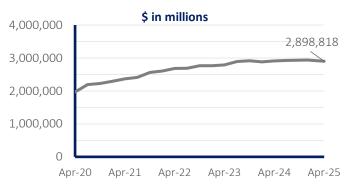
#### **Industrial Production Index**

#### Index 2017 = 100 120 104 95 70 Jun-20 Jun-21 Jun-22 Jun-23 Jun-24 Jun-25 Source: FRED

### **ISM Manufacturing Purchasing Managers** Index

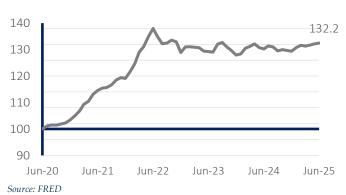


## Manufacturing GDP (US)



Source: FRED Note: Most recent date as of April 1, 2025

## **Manufacturing Producer Price Index (US)**



Note: Index June 2020 = 100

Source: FRED

#### **Metals Pricing**

Index 2017 = 100



Source: FRED Note: Most recent data as of May 1, 2025

## Foundry & Metal Casting

The Foundry and Metal Casting screen returns deals by and between companies that are constituents of or suppliers/ servicers to the foundry and metal casting industries.

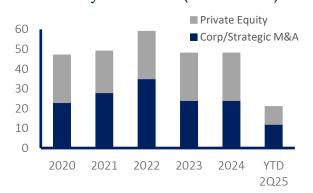
#### Selected Deals this Year

Date	Target	Description	Target Location	Buyer	TEV	Multiple
6/18/2025	FS Precision Tech	Manufacturer of precision investment castings intended to serve aerospace, defense, automotive, chemical, medical, and consumer industries.	CA	Signicast	NA	NA
6/6/2025	Kennametal Stellite	Manufacturer of alloy components designed to solve high-wear, high-temperature, and corrosion challenges in even the harshest environments.	IN	Chicago PE Firm	\$19.0M	NA
6/1/2025	Industrial Tooling & Manufacturing	Manufacturer of die cast and machined aluminum components for the automotive industry.	MI	Detroit Tool Metal Products	NA	NA
5/9/2025	Bay Cast	Manufacturer of heavy-sectioned steel castings and precision machining services intended to serve the oil and gas, aerospace, and construction industries.	MI	Auxo Investment Partners	NA	NA
4/29/2025	Sunocs	Manufacturer of specialty chemicals catering to automotive, heavy machinery, die casting, coating, and electroplating industries.	IN	Kodiak (Cincinnati)	NA	NA

## **Deal Multiples (Foundries)**

Enterprise Value			
\$10-25M	\$25-250M	Total	
\$15.8M	\$85.3M	\$47.4M	
\$17.7M	\$85.5M	\$48.5M	
1.7%	7.4%	4.3%	
16.8%	16.4%	16.6%	
0.9x	1.0x	0.9x	
5.4x	5.7x	5.6x	
	\$10-25M \$15.8M \$17.7M 1.7% 16.8% 0.9x	\$10-25M \$25-250M \$15.8M \$85.3M \$17.7M \$85.5M 1.7% 7.4% 16.8% 16.4% 0.9x 1.0x	

## Foundry Deal Flow (Last 5 Years)



# Foundry & Metal Casting - Most Recent Deals

Deal Date	Company	Buyer	Target Location	TEV	EBITD/ Multiple
18-Jun-25	FS Precision Tech	Signicast	California	NA	N
6-Jun-25	Kennametal Stellite	NA NA	Indiana	19,000,000	N
1-Jun-25	Industrial Tooling & Manufacturing	Detroit Tool Metal Products	Michigan	NA	N
	Beneficial Reuse Management	Clairvest Group	Illinois	NA	N
-	Bay Cast	Auxo Investment Partners	Michigan	NA	N
29-Apr-25		Kodiak (Cincinnati)	Indiana	NA	N
•	Anderson Global	Wisconsin Aluminum Foundry	Michigan	NA	N
	Sigma International Group	Wind Point Partners	New Jersey	NA	N
	Chandler Industries	BTX Precision	Minnesota	NA	N
21-Jan-25	Form Technologies	Ares Management, Onex (Private Equity), Ripple Industries, The D. E. Shaw Group	North Carolina	1,074,000,000	N
	CMX Metals	MERF	California	NA	N
	UnitedSiC	ON Semiconductor	New Jersey	115,000,000	N
	Thalheimer Brothers	Drum Capital Management, Mill Rock Capital, Northleaf Capital Partners, Venture Metals +	Pennsylvania	NA.	N
	Precision Abrasives	Nautic Partners, SurfacePrep	New York	NA.	N
	Vulcan Metals	TerraMar Capital	Missouri	NA.	N
	Ford Atlantic	AEA Investors, Monroe Engineering Products	New Jersey	NA.	N
	RH Sheppard Company	Balmoral RHS Acquisition	Pennsylvania	NA.	N
	Zircon Precision Products	NA	Arizona	NA NA	N
			Illinois	NA NA	l N
	Morgan Bronze Products	Wieland Group			
•	Spectro Alloys	Emirates Global Aluminium, Investment Corporation of Dubai, Mamoura Diversified Global Holding	Minnesota	NA NA	N
	Berman Brothers Iron & Metal	NA NA	Alabama	NA NA	N
•	West Coast Foundry	NA	California	NA	١
	Integra-Cast	The Edgew ater Fund	Connecticut	NA	1
-	TMF Center	Steel Technologies	Indiana	NA	1
1-Aug-24	Quality Metalcraft	NA .	Michigan	NA	1
10-Jul-24	Southern Aluminum Foundry & Machine	Gamut Capital Management, Grede Holdings	South Carolina	NA	1
10-Jul-24	Tri-Star Glove	Blue Point Capital Partners, National Safety Apparel	Indiana	NA	
5-Jul-24	Fullmer Industrial Sales	TA Industrial Solutions	Pennsylvania	NA	1
1-Jul-24	Air Pow er Dynamics	Berkshire Partners, Blue Point Capital Partners, Consolidated Precision Products, Warburg Pincus	Ohio	NA	1
7-Jun-24	Hobson & Motzer	Aterian Investment Partners, Vantedge (San Jose)	Connecticut	NA	1
12-Jun-24	Larpen Metallurgical Services	Grupo Unimetal	Wisconsin	NA	1
1-May-24	Excal (Industrial Supplies and Parts)	Canerector	Wyoming	NA	1
3-May-24	Atek Amt	Wisconsin Aluminum Foundry	low a	NA	1
0-Apr-24		NA .	California	9,000,000	1
•	Performix Metallurgical Additives	Elliott Investment Management, Opta Group, Speyside Equity	Indiana	NA	1
	Coronado Steel Co.	Canerector	Ohio	NA	1
	Renaissance Manufacturing Group	The Law ton Standard Co.	Wisconsin	NA.	
	Waupaca Foundry	A&M Capital, Monomoy Capital Partners	Wisconsin	NA.	
	Compass Technical Services	Unique Industrial Product	Texas	NA.	
	Allied Alloys	Stainless Steel Midwest (US)	Texas	NA NA	
	Water Gremlin	, ,			
		Gardner Standard, Otter Lake Technologies	Minnesota	NA NA	
	Cast-Rite Corporation	ADC Aerospace, GreyLion	California	NA NA	
	Sharp Type	HGGC, Monotype Imaging, Thrivent	New York	NA	
5-Feb-24	• • • • • • • • • • • • • • • • • • • •	Carrier Process Equipment Group	Kentucky	NA	
	Dalton Corporation	NA .	Indiana	NA	
	Morton Photonics	Infleqtion	Florida	NA	
	Butter Pat Industries	YETI Coolers	Maryland	48,500,000	
1-Jan-24	Superior Tooling	Athos (Family Office), EQT, SHL Medical	North Carolina	NA	
0-Dec-23	Anker Industries	Elliott Investment Management, Opta Group, Speyside Equity	Pennsylvania	NA	
0-Nov-23	Craft Pattern and Mold	Delos Capital, Genesis Park, Ironwood Capital, Le Sueur, The Silverfern Group	Minnesota	NA	
5-Nov-23	Cast Products	HarbourVest Partners, NSI Industries, Odyssey Investment Partners	Illinois	NA	
5-Nov-23	Tooling & Equipment International	General Motors	Michigan	NA	
	Davis Alloys Manufacturing	Temple Hall Group	Pennsylvania	NA	
	Cross Technologies Group	Moresco Usa	Michigan	8,800,000	
9-Oct-23		Elliott Investment Management, Opta Group, Speyside Equity	Ohio	NA	
	BoMar Pneumatics	Blue Sea Capital, Rhino Tool House	Indiana	NA.	
	ACME Abrasive Co.	Tyrolit Schleifmittelwerke Swarovski	Michigan	NA NA	
	R.H. Sheppard (Foundry Operations)	NA	Pennsylvania	NA NA	
•					
	Rane Light Metal Casting America	Kentucky Industrial Holdings	Kentucky	4,900,000	
•	Turbo Components	P&THE Manufacturing	Michigan	NA	
	GeneFab	Celadon Partners	California	37,800,000	
	DAC Industries	Gryphon Investors, Kano Laboratories	Minnesota	NA	
31-Jul-23	Reuland Electric	OnCore Motor Group	California	NA	
		Tech Cast			