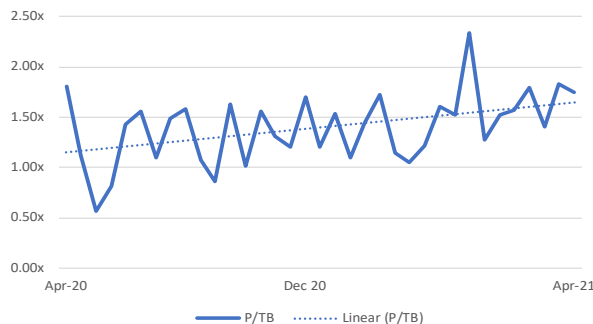


Nationwide Community Bank Stock Valuation and M&A Deal Activity Last 12 Months

Publicly Traded Stock Prices



M&A Valuations



Note: Community banks are defined as having less than \$10B in assets, regional banks less than \$250B in assets.

M&A Volume

Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	Q1 21
45	39	11	29	22	31

Deal Price rebound related to recent publicly traded stock price improvement brought about by stimulus, vaccine, and rate increases. Regional bank YoY returns of 50% exceeds S&P return of 48%.

Alabama Community Bank Industry News

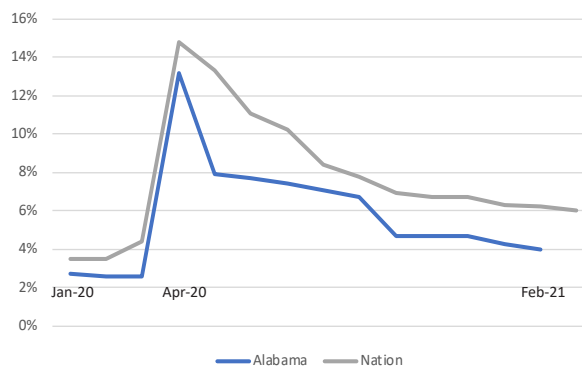
- **Refi Slowdown:** Mortgage Bankers Association projects refi activity may fall 57% in 2H 21 due to increased rates.
- **M&A Regulation:** The Biden DOJ may tighten regulations on small bank M&A, reversing Trump's efforts.
- **FinTech:** 66 community banks formed a \$150m Fintech fund to develop products for the participating banks.
- **Pandemic Accounts:** Record levels of new checking accounts were opened during the pandemic, primarily with National banks, Credit Unions, or Online banks. Community Banks opened 13% of these new accounts.
- **Non-Bank Competition:** PayPal is building a digital wallet that will provide services similar to traditional banks.
- **Credit Unions:** Vystar Credit Union purchase of the \$1.6B Heritage Southeast Bank for 1.8x book resulted in the ICBA calling for restrictions around Credit Union purchases of banks.
- **March Alabama M & A:** United Bank purchased Town-Country for 1.3x TBV.

Alabama Economic Performance

Alabama Consumer Spending from January 2020 to March 13, 2021



Alabama Unemployment from January 2020 to February 28, 2021



Alabama consumer spending through April 11th up 11.1% since January 2020 vs 5.5% nationwide, while our unemployment rate is 2.0% below the national average. Sources: S&P Global Market Intelligence, Opportunity Insights, IRS, Alabama Department of Revenue