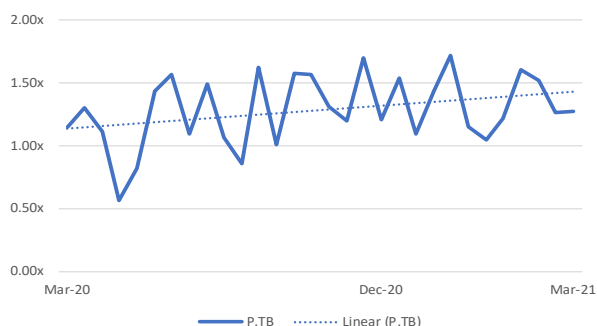


## Nationwide Community Bank Stock Valuation and M&A Deal Activity Last 12 Months

### Publicly Traded Stock Prices



### M&A Valuations



Note: Community banks are defined as having less than \$10B in assets, regional banks less than \$250B in assets.

### M&A Volume

Q4 19	Q1 20	Q2 20	Q3 20	Q4 20	QTD Q1 21
45	39	11	29	22	20

Deal Price rebound related to recent publicly traded stock price improvement brought about by stimulus, vaccine, and rate increases. M&A negatively impacted by COVID credit risk but improving valuations evident in recent deals.

### Alabama Community Bank Industry News

- American Rescue Plan ("ARP") will strongly support 2021/2022 Alabama economy as outlined below:**
  - Stimulus checks: 76% of Alabama households have income under \$75k, 96% earn less than \$150k, vs 67% and 90% nationally. ARP pays \$1,400 to individuals with Adjusted Gross Income less than \$75k and \$2,800 for married filers plus \$1,400 per dependent for all households below \$150k. ARP payments are eliminated at \$80,000 for individual and \$160,000 for married individuals.
  - Unemployment: Weekly base rate of \$250 + \$300 from the ARP through Labor Day 2021.
  - State Aid: ARP pays \$4B of additional Federal aid despite 6% growth in 2020 state revenue collections.
- M&A Outlier:** March 10th acquisition of Bryn Mawr Bank Corp by WSFS Financial Corp has a 2.3x multiple related to strong wealth management fee income generated by both banks and is not included in the M&A valuation graph above.
- February Alabama M & A:** None.

### Alabama Economic Performance

#### Alabama Consumer Spending from January 2020 to February 28, 2021



Alabama consumer spending through February 28th up 15.3% since January 2020 vs -1.6% nationwide.

Sources: S&P Global Market Intelligence, Opportunity Insights, IRS, Alabama Department of Revenue